



BTIG Summer Internship Program

June 3, 2024 - July 26, 2024

WWW.BTIG.COM





20

Global Locations Across
the U.S., Europe, Asia and
Australia



700+

Employees Worldwide



Top 10

Global Broker by Equity
Volume Executed¹

¹BTIG, LLC and independent
consultant survey, 2022.



4,200+

Corporate and
Institutional Clients

Who We Are

Connections That Matter. Experience That Counts.

BTIG is a global financial services firm specializing in institutional trading, investment banking, research and related brokerage services. At BTIG, our people are our greatest asset. We take pride in attracting the best and brightest individuals from diverse backgrounds and mindsets. Employees with an entrepreneurial spirit thrive within our culture, where ingenuity is rewarded, and innovations are quickly adopted.

"During my internship at BTIG I learned more in eight weeks than I have throughout my entire four years of college. The people that work at BTIG genuinely care about your personal and professional development, and they are always willing to help you out or answer questions no matter what position they hold."

INVESTMENT BANKING INTERN



"My summer spent at BTIG was invaluable. The way the program was run allowed for interns across all businesses to collaborate and forge long-term relationships. Senior leaders were more than willing to answer any questions and helped us all gain a better understanding of the Firm and industry as a whole."

FIXED INCOME & EQUITIES INTERN





What to Expect

Don't Just Build Your Resume. Build Your Career.

At BTIG, the summer internship program introduces students to many facets of financial services. Interns learn about the firm and the industry as a whole while working alongside teams of experienced BTIG professionals.

During the eight-week program, interns will round out their experience by participating in social, networking and team building events. More specifically, BTIG interns have direct access to senior management through our Leadership Speaker Series and will participate in practical hands-on projects and industry specific training. Interns also participate in programs focused on giving back to the community.

If you embody a culture that fosters collaboration, have a passion for financial services, and are seeking a comprehensive summer experience, we encourage you to apply and learn more.

Internships are available in both our New York and San Francisco headquarters.

"I feel so fortunate to have had an internship with BTIG. Over the course of the summer, I was not treated as an intern; instead, I was treated as an integral member of the team who could make meaningful contributions. I was able to learn and grow throughout my internship, and I felt welcomed into the culture of the firm from day one."

EQUITY RESEARCH INTERN



Available Internships



WE'RE LOOKING FOR:

- Flexible individuals willing to engage with the task at hand
- Enthusiastic, hard-working and self-confident individuals with team player mentalities
- Ability to interact with all levels of the organization
- Individuals adept at multi-tasking in a fast-paced environment
- Excellent communication and technology skills
- Strong attention to detail
- Ambitious, entrepreneurial attitude

Fixed Income & Equities

Equity and Fixed Income Institutional Trading proactively sources liquidity and executes trades precisely on behalf of clients in 50+ markets around the globe. With over 235 sales professionals throughout BTIG's 20 global locations in the U.S., and across Europe, Asia and Australia, BTIG accesses regional market color to help clients achieve their objectives. Internships are available in equities, fixed income, sales and trading.

RESPONSIBILITIES

- Responsible for the creation of morning recaps of overnight global market activity
- Participate in intraday trading projects as needed
- Shadow traders on client calls
- Learn intricacies and nuances of U.S. and non-U.S. markets
- Develop understanding of the mechanics of executing a variety of asset classes including equities, equity derivatives, ETFs, ADRs and fixed income products such as credit, convertibles, preferreds, rates, FX, futures and commodities

QUALIFICATIONS

- Interest in global markets, politics and their interplay preferred
- Proficiency in Microsoft Excel
- Strong quantitative and analytical skills

Investment Banking

Investment Banking offers a full range of strategic advisory and capital markets services tailored to clients' specific transactional needs. The team's distinct approach includes the ability to deliver deep sector and transactional expertise across consumer, energy and infrastructure, financials, healthcare, real estate, technology and other emerging growth industries.

RESPONSIBILITIES

- Develop client pitch materials including valuation and market analyses, company comparables and potential investor lists
- Provide analytical support on capital markets transactions, mergers and acquisitions and other financial advisory projects
- Prepare committee and selling memorandums
- Assist executives with deal-specific tasks
- Conduct industry and company-specific research

QUALIFICATIONS

- Interest in investment banking and capital markets, specifically deal generation and structure preferred
- Proficiency in Microsoft Excel
- Strong quantitative and analytical skills

Research and Strategy

Equity Research and Strategy provides insight into prevailing market conditions by performing fundamental bottom-up analysis and a macro outlook through technical analysis. The team of equity research analysts have a deep understanding of the companies in their sectors and work to provide valuable insights about the market and specific companies under coverage.

RESPONSIBILITIES

- Support sector-focused research analysts across consumer, energy and infrastructure, financials, healthcare, real estate, and technology
- Gather information and perform analytical tasks related to modeling earnings forecasts
- Develop valuations and provide industry and company-specific insights
- Maintain company and industry databases

QUALIFICATIONS

- Demonstrated research and analytical skills
- Interest in or experience with any of the specific sectors mentioned above preferred
- Proficiency in Microsoft Excel

**Please note, from time to time, we will place interns outside of the businesses listed above. If your area of interest is not listed, we encourage you to apply via the link in the brochure and indicate your preferred placement within the application.*

Application Process



Due to the competitive nature of the BTIG summer internship program, candidates are encouraged to include outside interests, personal attributes, and relevant references that can distinguish themselves as an applicant.



KEY ELEMENTS FOR CONSIDERATION:

- All candidates must complete the application, even if the firm has already received their resume or other indication of interest.
- Candidates will only be considered for a position after they complete the application and provide their resume.
- All applicants must have completed at least three years of undergraduate coursework, work experience or military service.
- Interns are required to work for eight consecutive weeks (vacation time must be scheduled around the internship program).
- All interns undergo the same background check process as BTIG employees.
- Applicants may be contacted by a BTIG representative if more information is required.

PLEASE [CLICK HERE](#) TO SUBMIT YOUR APPLICATION.

The internship program will begin on **June 3, 2024** and end on **July 26, 2024**.

Applications are due by **September 29, 2023**.

Late applications will not be considered.

Please contact BTIG Human Resources with any questions at humanresources@btig.com.